

Associate Consultant

RecruitFirst is the fastest growing human resource consultancy in the Asia Pacific. As part of the HRnetGroup, we have operations in 8 countries and 10 cities across Asia Pacific - Singapore, Kuala Lumpur, Bangkok, Hong Kong, Shanghai, Beijing, Guangzhou, Taipei, Tokyo and Seoul.

Our mission is Helping People Find Better Jobs, and Organisations Find Better People. We are currently seeking passionate individuals who are driven to work in a sales environment to join our Hong Kong Office.

Performers will be exposed to an accelerated career track including leadership appointments. You will have the opportunity to lead and develop people through facilitating training programs and taking on a mentorship role.

The Role:

- Engaging in full cycle of recruitment process for general placements – resume screening, cold calling, interviewing and profiling candidates
- Bring the expert in your selected field of specialization
- How to be great in sales – exceeding set targets, overcoming objections and participating in recruitment activities
- Build a strong network of contacts and candidates, making an impact on their career decisions
- Managing job offer process and negotiating salary packages

Attributes We Want:

- Self-motivated, resourceful and persistent
- Positive team player performing in a fast-paced environment
- Effective communicators with good interpersonal skills
- A winning mind-set: diligent, working with integrity and passionate/ driven for success

Others

- Applicants with no prior recruitment experience are welcomed to apply
- Opportunities to take up leadership roles in the company and leading a team in the future
- Candidate must possess at least a Diploma, Advanced/Higher/Graduate Diploma, Bachelor's Degree, Post Graduate Diploma, Professional Degree, any field.

Interested candidates can send their latest resume to our HR Business Partner,
katherinechow@recruitfirst.com.hk

** For more job opportunities, please visit our website: www.recruitfirst.com.hk **

Recruitment Specialist

The Role:

- Engage in full cycle of recruitment process for general placements
- Build a strong network of contacts and candidates
- Managing job offer process and negotiating salary packages
- Partnering key clients and helping them in their staffing needs
- Providing career advice to candidates

Attributes We Want:

- Strong passion to develop a career, scaling career advancement and looking for a platform to excel
- Individuals who are driven for success
- Able to excel with sales targets and work in a fast-paced environment
- A winning mind-set: diligent, working with integrity and passionate individuals

Others

- Applicants with no prior experience are welcomed to apply
- Opportunities to take up leadership roles in the company and leading a team in the future
- Candidate must possess at least a Diploma, Advanced/Higher/Graduate Diploma, Bachelor's Degree, Post Graduate Diploma, Professional Degree, any field.

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